

West LegalEdcenter

3RD ANNUAL SOUTHEASTERN PRIVATE EQUITY SUMMIT

PRIVATE EQUITY IN 2009: WHERE DO WE GO FROM HERE?

**JUNE 25, 2009
ATLANTA, GEORGIA**

Position yourself for opportunities in the private equity market by examining the changing economic landscape and mastering successful dealmaking strategies. At the Southeastern Private Equity Summit, get insider information on the future of private equity and real-time insights on how to access and deploy capital in today's volatile market. Don't miss this opportunity to network with faculty and peers on issues that affect everyone involved in private equity deals.

WHAT YOU'LL LEARN

- How the economic climate affects southeastern and national private equity deals
- Doing deals in emerging markets
- How fund managers can ensure a 2009 salvage
- Dealmaking developments and opportunities
- New opportunities to generate superior returns
- Legislative and regulatory updates

WHO SHOULD ATTEND?

- Private equity principals and affiliates
- Inside and outside transactional counsel
- Investment bankers
- Placement agents
- Fundraisers
- Accountants
- Other transactional service providers



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AGENDA: THURSDAY, JUNE 25, 2009

8 - 9 AM Networking Breakfast

9 - 9:15 AM Opening Remarks

9:15 - 10:15 AM Market Update: Private Equity in 2009

- State of the market in the Southeast and nationally
- Private equity and the financial crisis
- Changing landscape of exit opportunities
- Latest developments in all tiers of the middle market

10:15 - 11:15 AM Limited Partners Roundtable

- Mindset of the limited partner – double down or fold?
- Sector-focused funds
- Key economic and governance terms
- Opportunities in the secondary market
- Asset allocation to alternative investments in 2009 and beyond

11:15 - 11:30 AM Networking Break

11:30 AM - 12:30 PM Where Should Private Equity Invest to Generate Superior Returns?

- Internet and technology
- Infrastructure
- Green technologies and alternative energy
- Business services
- Health care
- Emerging markets

12:30 - 1:30 PM Networking Luncheon

1:30 - 2:30 PM The Future of Private Equity

- Shrinking of the players
- Investing with less debt
- Focus on operations rather than financial engineering
- Finding new ways to do deals
- Legislative and regulatory developments

2:30 - 3 PM Networking Break

3 - 4 PM Significant Deal Developments in 2009: What Every Dealmaker Must Know

- Obligations and tactics in buying, selling, and recapping distressed companies
- Buying assets out of bankruptcy
- Impact of tighter closing conditions on financing
- Broken deal lessons: United Rentals and Huntsman

4 - 5 PM Financing Private Equity Transactions in 2009

- Current state of the market
- Emerging sources of funding
- Trends in documentation of financing commitments
- Outlook for 2009 and beyond

5 - 7 PM Networking Reception

Hosts: King & Spalding and
Nelson Mullins



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FACULTY

EVENT CHAIRS

Raymond E. Baltz, Jr.
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CONFIRMED SPEAKERS

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JUNE 25, 2009

CONFERENCE LOCATION

The Westin Buckhead Atlanta
3391 Peachtree Road N.E.
Atlanta, Georgia 30326
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EARN CLE

CLE 6.0 / CPE 7.0

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FEE

\$495
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The registration fee includes the conference, course materials, luncheon, and reception. All payments must be received prior to the start of the conference.



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