

Allison M. Ryan

Partner

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Allison M. Ryan is a partner in Alston & Bird's Real Estate Finance & Investment Group. For nearly a decade, Allison served as the co-chair of this practice group composed of more than 50 attorneys who guide complex transactions nationwide. She represents institutions, investors, and developers in equity and development transactions across the U.S.

Allison is a dealmaker committed to multiyear and multideal relationships with her clients. She invests in fully understanding her clients' businesses and goals. She leads all types of real estate transactions for these clients, including high-profile acquisitions and dispositions, financings, joint ventures, ground-up developments, and leasing. Allison's deals often focus on urban, mixed-use projects in major U.S. markets.

With her clients' best interests in mind, Allison brings parties together at the negotiating table while keeping a firm grasp of technical matters. For more than 20 years, she has built trust and identified practical solutions that move transactions forward. *Chambers USA* reports that Allison is "one of the most technically proficient attorneys ... she is a brilliant business person ... and is also a very good negotiator."

Representative Experience

- Representing a Fortune 100 company in acquisitions, dispositions, and leasing across the U.S.
- Representing a developer in a multiphase, mixed-use project in Atlanta valued at more than \$1 billion.
- Represented a Fortune 100 company in its acquisition of a AAA Five Diamond hotel, golf courses, marinas, and thousands of acres of developable land in a single transaction from multiple sellers.
- Represented a professional sports franchise in securing a \$35 million loan for an innovative training and medical facility, the first time a professional sports team has sourced a significant loan exclusively from Black-owned banks.
- Representing a publicly traded REIT over a 10-year period in Class A office transactions in Manhattan, Washington, D.C., and California, including acquisitions, financing, and dispositions.
- Representing investors, developers, and several hotel brands as lead counsel in development deals across the U.S.
- Advised several insurance companies and other investors in office and retail leasing transactions nationwide since 1996.
- Advised a variety of clients in the negotiation and closing of mortgage loans involving all property types.

Professional & Community Engagement

- State Bar of Georgia
- Atlanta Bar Association
- Commercial Real Estate Women (CREW)

- National Association of Women Lawyers (NAWL)
- The Bridge Atlanta, board of directors
- *The Best Lawyers in America*® (2013–2023)
- *Chambers USA: America's Leading Lawyers for Business* (2006–2022)

Education

- University of Michigan (J.D., 1996)
- University of Michigan (B.B.A., 1993)

Admitted to Practice

- Georgia

Related Services

Corporate & Finance | Real Estate & REITs | Commercial Real Estate Development | Joint Ventures & Investments | Leasing | Sales & Acquisitions | Hospitality