

Daniel B. Honeycutt

Senior Associate

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Daniel B. Honeycutt is a senior associate in the Financial Services & Products Group and a member of the firm's REITs team, focusing his practice on capital markets transactions. Daniel has guided clients through complex IPOs as well as advised clients on both public and private capital raising transactions, having led clients in raising over \$11.2 billion in equity and preferred stock and over \$5 billion in debt offerings. He has also advised clients through numerous strategic transactions, including mergers and acquisitions, spinoffs, and internalization transactions.

Daniel counsels investment banks and issuers ranging from global payment and industrial companies to REITs and commercial real estate companies. Daniel's experience includes advising REITs in a variety of sectors, including office, self-storage, mall, healthcare, industrial, multifamily properties, and net lease.

Representative Experience

- Counsel in public equity, including IPOs, and preferred securities offerings exceeding \$11 billion.
- Counsel in public USD-denominated debt security offerings exceeding \$3.4 billion.
- Counsel to a commercial real estate REIT in its \$3.5 billion tri-party merger transaction and its subsequent direct listing on the New York Stock Exchange.
- Counsel to a global payments company in its €1.65 billion Euro-denominated debt offering.
- Counsel to an NYSE-listed retail REIT and its operating partnership in its \$700 million inaugural investment grade bond offering.
- Counsel to an NYSE-listed diversified REIT in multiple preferred stock offerings exceeding \$400 million.
- Counsel to a leading real estate investment management firm in its internalization transaction with a public net lease REIT.
- Counsel to the underwriters in a \$140 million public equity offering pursuant to a forward sale agreement for an NYSE-listed apartment REIT.
- Counsel to the sales agents in the public at-the-market offering by an NYSE-listed storage REIT of its common stock having an aggregate offering price of up to \$500 million.

Professional & Community Engagement

- Supporting and Mentoring Youth Advocates and Leaders (SMYAL), donors' committee
- Millsaps College Young Alumni Advisory Board
- Washington College of Law Lambda Alumni Association

Education

- American University (J.D., 2014)

- Millsaps College (M.B.A., 2011)
- Millsaps College (B.B.A., 2010)

Admitted to Practice

- District of Columbia
- New York
- Massachusetts

Related Services

Financial Services & Products | Capital Markets & Securities | REITs & Funds | Real Estate & REITs | Corporate & Finance