ALSTON & BIRD



Daniel C. Rowe

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Related Services

Corporate & Finance = Corporate & Business Transactions = Private Equity = Mergers & Acquisitions = Capital Markets & Securities = Industrials & Manufacturing

Dan draws on his transactional experience across multiple industries, including technology, logistics, health care, and energy, to efficiently serve the needs of his clients and close the deal.

Dan Rowe is a partner in Alston & Bird's Corporate & Business Transactions Group. He advises public and private clients, including private equity investment firms and their portfolio companies, on mergers, acquisitions, divestitures, joint ventures, and general corporate matters.

Dan is recognized in *The Best Lawyers in America*^{*} "Ones to Watch" in the Corporate, Leveraged Buyouts and Private Equity, and Mergers & Acquisitions Law categories for 2021–2025.

Dan received his J.D. from Duke University and his B.A., summa cum laude, from North Carolina State University, where he was elected to Phi Beta Kappa. During law school, Dan also served as a judicial intern with the Supreme Court of North Carolina.

Representative Experience

- Represented Omni Logistics, a global multimodal logistics provider backed by Ridgemont Equity Partners and EVE Partners, in a \$3.2 billion combination with Forward Air Corporation (NASDAQ: FWRD), a Tennessee-based asset-light freight and logistics company.
- Represented HireVue, a portfolio company of The Carlyle Group and leader in video interviewing, assessments, and text-enabled recruiting solutions, in its acquisitions of Modern Hire and AllyO.
- Represented CommScope Holding Company Inc. in its \$7.4 billion acquisition of ARRIS International plc.
- Represented Pamlico Capital in its sale of and reinvestment in Clarity Telecom d/b/a Vast, a broadband communications
 platform focused on providing Internet, cable television, and telephone services.
- Represented a private equity firm in its acquisition of Omni Logistics, a leading non-asset based third party logistics provider.
- Represented Ridgemont Equity Partners in its acquisition of Munch's Supply, a leading wholesale distributor of heating, ventilation, and air conditioning (HVAC) equipment.
- Represented Pamlico Capital in its investment in a management service organization formed to support JAG-ONE Physical Therapy's 38 outpatient clinics across New York and New Jersey.
- Represented a private equity firm in its acquisition of Worldwide Produce, a leading produce and specialty foods distributor.

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- Represented Ridgemont Equity Partners in its acquisition of a nationwide fleet maintenance and repair services provider.
- Represented a franchisee in its sale of six Krispy Kreme franchise locations to Krispy Kreme Doughnut Corporation.
- Represented third party logistics providers in acquisitions of freight forwarders, customs brokers, drayage providers, 3PLs, 4PLs and other logistics providers – both domestic and international.
- Represented private equity firm Pamlico Capital and its portfolio company Clarity Telecom in the acquisition of NTS Communications.
- Represented private equity firm Pamlico Capital and its portfolio company Securadyne Systems, a company specializing
 in integrated security solutions through offerings of security consulting, design, engineering, and installation, in the
 sale of Securadyne Systems to Allied Universal, a leading security guard and facility services company.
- Advised a publicly traded supplier of water and water dispensers in an agreement to acquire by merger a publicly traded competitor for more than \$260 million in cash and stock.
- Represented a private equity firm in its acquisition of RoadOne IntermodaLogistics, the largest independent provider
 of intermodal logistics solutions in North America.
- Represented a venture-capital-funded genome-editing company in a worldwide partnership, worth up to \$1.6 billion.
- Counseled an NYSE-listed energy company in a strategic alliance with an on-site power generation systems company to integrate an energy platform with smart storage solutions, including an initial 50-megawatt project involving distributed generation systems at more than 150 sites.
- Represented a third party logistics provider in its acquisition of Bansard International, a France-based transportation and logistics operator with 50 offices across 17 countries.
- Represented an international health care group and U.S. subsidiary in obtaining multinational license rights to three cardiovascular drugs from a public pharmaceutical company for more than \$260 million in cash and up to \$480 million in milestone and royalty payments.
- Advised an international drug development services organization in the acquisitions of multiple pharmaceutical contract development and manufacturing organizations.
- Represented a global solid-state LED lighting and semiconductor manufacturing company in a Hong Kong joint venture to sell mid-power lighting class LED packaged products.
- Advised public companies in various industries on public disclosure and securities law compliance matters, listing requirements, corporate governance, and general corporate matters.
- Counseled public and private clients on technology contracting, licensing, and other commercial transactions.

Education

- Duke University (J.D., 2015)
- North Carolina State University (B.A., 2012)

Admitted to Practice

North Carolina