



Andrew R. Allen

Partner

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Related Services

Corporate & Finance ■ Real Estate ■ Sales & Acquisitions ■ Leasing ■ Data Centers

Drew is a leader and dealmaker in the realm of commercial real estate. Developers and institutional investors alike applaud his pragmatic approach to the legal aspects of all types of real estate transactions, from negotiating complex leases to the structuring, development and financing of large mixed-use projects.

Drew Allen is the leader of the Real Estate Group's Equity Team. Drew concentrates his practice on the acquisition, financing, development, leasing, and disposition of commercial real estate. He represents national developers, institutional and pension fund investors, publicly traded real estate investment trusts, banks, and other real estate firms across all asset classes, including multifamily, industrial, office, retail, data center, and mixed-use properties.

Drew also leads the Real Estate Leasing Team and manages the legal aspects of the firm's office space requirements worldwide.

Representative Experience

- Representing a national multifamily developer on acquisitions, financing, and development matters nationwide.
- Representing a global real estate services company on industrial acquisitions, development, and leasing matters nationwide.
- Representing a Charlotte-based bank on financing matters nationwide.
- Counsel to an Atlanta-based industrial developer on land acquisition, development, leasing, and sale matters nationwide.
- Representing a Birmingham-based developer in the joint-venture development of trophy mixed-use condo/retail projects in Midtown Atlanta.
- Representing a national life insurance company on acquisitions and dispositions of multifamily, retail, and office assets throughout the Southeast.
- Representing a New York-based, German investment fund in its acquisition and disposition of high-end office buildings in New York City, Washington, D.C., and San Diego.
- Represented the bulk-sale purchaser of a master-planned resort community in Lake Oconee, Georgia. Assets included a four-diamond hotel, six championship golf courses, four marinas, a lake club, over 5,000 acres of undeveloped land, and over 100 pad-ready lots.
- Representing a "Big Four" accounting firm in office lease negotiations around the U.S.

- Served as lead real estate counsel to a publicly traded real estate investment trust on multifamily housing sales throughout the country.
- Represented a regional bank holding company on a \$200 million construction loan for a data center in Santa Clara, CA.

Professional & Community Engagement

- Atlanta Bar Association, Real Estate Section
- Atlanta Community ToolBank, board of directors, vice president (former)

Accolades

- *Chambers USA: America's Leading Lawyers for Business*, "Associate to Watch" (2010)

Education

- Vanderbilt University (J.D., 2004)
- Wake Forest University (B.A., 2000)

Admitted to Practice

- Georgia