



Erik H. Nielsen

Senior Associate

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Related Services

Corporate & Business Transactions ■ Mergers & Acquisitions ■ Capital Markets & Securities ■ Payments & Fintech ■ Private Equity

Erik guides companies through domestic and cross-border transactions as they aim to grow and strengthen their businesses.

Erik Nielsen is a senior associate in Alston & Bird's Dallas office and a member of the firm's Corporate & Business Transactions Group. He focuses his practice on mergers, acquisitions, divestitures, equity investments, and general corporate matters for strategic and private equity clients across a variety of industries, including energy, logistics, manufacturing, construction, and financial services. Additionally, Erik leverages his experience negotiating commercial payment systems agreements to creatively and effectively navigate complex and unique corporate transaction structures.

Representative Experience

- Counsel to a global building products company in its \$2.15 billion sale of its North American building products divisions.
- Counsel to a private equity sponsor in its acquisition of a leading tech-enabled, non-asset-based provider of managed transportation services to mid-sized shippers.
- Counsel to a private equity sponsor in its acquisition of national telecommunications services and managed connectivity solutions provider.
- Counsel to an international manufacturer of industrial gas-, chemical-, and energy-related products and its wholly-owned domestic subsidiary in the acquisition of a Texas-based manufacturing company.
- Counsel to a health care information technology company in the acquisition of a health insurance eligibility and benefit information gateway.
- Counsel to an alternative investment fund manager in series round investment in a national managed healthcare provider network.
- Counsel to an alternative investment fund manager in the recapitalization and restructuring of, and equity investment in, a national consumer debt-relief provider.
- Counsel to a provider of payment processing solutions and services in a complex transition services arrangement related to its acquisition of a line of business from one of the largest financial institutions in the United States.
- Counsel to financial institutions, fintech companies, and other payment system participants in documenting and negotiating card issuing and processing relationships.
- Counsel to a global payment network in the update of the rules and procedures that apply to its participants.

Publications & Presentations

Publications

- “INSIGHT: Global M&A Decline Creates Domestic Opportunities in U.S.,” *Bloomberg Law*, September 20, 2019.

Education

- St. Mary's University (J.D., 2017)
- St. Mary's University (M.B.A., 2016)
- University of Texas at Austin (B.A., 2014)

Admitted to Practice

- Texas