

## James H. Sullivan, Jr.

Partner

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James Sullivan is a partner in Alston & Bird's Corporate Group, the partner-in-charge of the firm's New York office, and a member of the firm's Management Committee.

James is also a member of the Global Resources & Strategies Committee and co-chair of the German Business Team ([CV auf Deutsch](#)). James advises institutional clients and management teams in domestic and cross-border M&A and corporate finance transactions across a wide range of industries. He also serves as outside general counsel to the U.S. operations of various foreign companies and private equity houses. His cross-border practice is primarily focused on the D-A-CH region, the Netherlands, and the UK.

James has been recognized by *Super Lawyers* magazine for his corporate and M&A work and is a frequent lecturer and guest speaker at Columbia Business School's Private Equity Program.

### **Representative Experience**

- Counsel to a Germany-based global manufacturer in its \$400 million acquisition of a manufacturer of military engines and transmissions and related businesses from a US-based defense technology company.
- Counsel to a diversified bank holding company in its acquisition of a privately held investment banking, advisory, and brokerage firm.
- Counsel to an international financial services provider in its growth acquisitions in the fields of insurance, banking, and investment management.
- Represented a closely held investment management firm in its strategic business combination with a global asset manager with over \$300 billion under management.
- Counsel to a European private equity firm in various agribusiness investments in the U.S.
- Represented a European private equity group in the financing and acquisition of the North American operations of a German vitamin and generic prescription drug maker.
- Represented a leading international supplier for the pharmaceutical and biotech industries in its acquisition of a majority equity stake in a U.S. manufacturer of single-use components for biopharmaceutical applications.
- Represented a publicly traded DNA-based cancer diagnostics company in its acquisition of a privately held global provider of clinical pharmacogenomics solutions.
- Counsel to a development stage biotech company in its two-step sale transaction to a global generic pharmaceutical company.

### **Education**

- Emory University (J.D., 1998)
- Morehouse College (B.A., 1995)

## *Admitted to Practice*

- New York
- Georgia

## *Related Services*

Corporate & Finance | Corporate & Business Transactions | Private Equity | Mergers & Acquisitions | Alternative Investments | Aerospace & Defense Mergers & Acquisitions | International | German Business Team