

Jason Goode

Partner

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For more than 20 years, public and private companies have relied on Jason Goode for fund formation, M&A, public securities offerings, and private placements. He focuses his practice on the REIT and real estate fund industry. Jason regularly advises boards of directors on corporate governance issues and also counsels broker-dealers on compliance with applicable FINRA rules. He is active in several industry organizations and is a frequent speaker on securities and corporate governance issues.

Jason influences the real estate industry through his leadership with the Institute for Portfolio Alternatives (IPA), where he is a member of the board of directors and the former co-chair of the Policy, Regulatory & Legal Affairs Committee. The IPA board of directors plays a critical role in advancing important advocacy issues and strengthening the marketplace for alternative investment products. Jason received IPA's Outstanding Service Award in 2021. Jason is the chair of M&A South 2022 (formerly ACG Capital Connection), the premier dealmaker networking event in the South, and is a former director of ACG Atlanta, a chapter of the Association for Corporate Growth.

Jason is recognized in the REITs category by *Chambers USA* and in *The Best Lawyers in America*[®] for Securities/Capital Markets Law. He has also been named "Legal Elite" by *Georgia Trend* magazine.

Representative Experience

- Counsel to Starwood Real Estate Income Trust, an NAV-based equity REIT, in its \$5 billion IPO, \$10 billion follow-on offering, and \$18 billion second follow-on offering.
- Counsel to Nuveen Global Cities REIT, an NAV-based equity REIT, in its \$5 billion IPO and \$5 billion follow-on offering.
- Counsel to FS Credit Real Estate Income Trust, a commercial mortgage REIT, in its \$2.75 billion IPO, \$2.75 billion follow-on offering, and \$2.75 billion second follow-on offering.
- Counsel to a private water-treatment company in its sale to a private equity firm.
- Counsel to two wirehouses in their distribution of alternative investment products.
- Counsel to a public REIT in its disposition of \$500 million of real estate properties to a public REIT.
- Counsel to an institutionally-managed REIT in its conversion to an NAV-based REIT and subsequent IPO and follow-on offerings.
- Counsel to a real estate operating platform in its equity financing from a private equity firm.

Publications & Presentations

Presentations

- "Regulatory & Legislative Hot Topics," IPACONnect 2022, moderator and co-chair, Grapevine, TX, June 22-23, 2022.

- “Hot Topics in Policy – A Regulatory and Legislative Update,” IPA Summit and Due Diligence Symposium 2022, Washington, D.C., May 4-6, 2022.
- “The Evolution of Democratized Real Estate Investments,” Alts Week 2022 Conference, March 10, 2022.
- “How Regulatory and Legislative Activities Impact Product Offerings,” The Institute of Portfolio Alternatives (IPA) New and Emerging Sponsor Workshop, webinar, July 22, 2021.
- “Regulatory Issues to Watch: IPA Conversations with the SEC, FINRA and NASAA,” IPAVision 2020, October 27-29, 2020.
- “Evaluating Core Vs. Core+ Vs. Value Added Vs. Opportunistic Vs. Debt Investment Strategies in Today’s Market,” moderator, 15th Annual Western Non-Listed Alternative Investment Product Symposium, Dana Point, CA, December 4-5, 2019.
- “Direct Access: Examining the IPA’s Regulatory Priorities,” panelist, IPAVision 2019 and Due Diligence Symposium, Toronto, Ontario, September 23-25, 2019.
- “A Candid Conversation on Due Diligence, Valuations & Financial Transparency: Product Sponsors, 3rd-Party Due Diligence Service Providers & IBDs/RIAs Perspectives,” moderator, 16th Annual New York Non-Listed Alternative Investment Products Symposium, New York, NY, June 24-25, 2019.
- “An Interview with Sonia Barros, Assistant Director, Real Estate and Commodities, SEC,” interviewer, IPA Summit 2019, Washington, D.C., May 6-9, 2019.
- “Interval Funds,” IMN’s 15th Annual New York Non-Traded REIT & Retail Alternative Investment Symposium, New York, NY, June 20-21, 2018.
- “Product Structure,” IPA Vision 2017, Chicago, IL, September 24-28, 2017.
- “Private Placements,” IMN 14th Annual New York Non-Traded REIT & Retail Alternative Investment Symposium, New York, NY, June 12-13, 2017.

Professional & Community Engagement

- M&A South, chair
- Institute for Portfolio Alternatives (IPA), board of directors
- Junior Achievement of Georgia, Leadership Council
- Atlanta Bar Association
- State Bar of Georgia

Education

- Duke University (J.D., 2000)
- Duke University (A.B., 1997)

Admitted to Practice

- Georgia

Related Services

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