

## Jeff Upshaw

Senior Associate

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Jeff Upshaw is a senior associate in Alston & Bird's Real Estate Finance & Investment Group. He focuses his practice on the financing, acquisition, leasing and disposition of commercial real estate. He has experience representing large institutional investors, developers of retail, office and industrial properties, and publicly traded real estate investment trusts.

Jeff received his J.D. from the University of Tennessee College of Law in 2013. While in law school, he served as a member of *Transactions: The Tennessee Journal of Business Law*. Before law school, Jeff served as the director of fundraising for an Atlanta area nonprofit that serves low-income senior citizens. He earned a B.S.Ed. in sports management from the University of Georgia in 2008.

### **Representative Experience**

- Representation of real estate firms in the acquisition, development, and disposition of commercial and industrial properties, mixed-use developments, and retail shopping centers across the United States.
- Counsel to a variety of clients in the formation and negotiation of real estate joint ventures.
- Representation of a variety of high net-worth tenants and landlords in the leasing of office buildings, banking centers, and retail shopping centers.
- Counsel to a private real estate firm specializing in land development and conservation easements.
- Represented a Fortune 100 company in the management of a commercial homeowners association.

### **Publications & Presentations**

#### **Publications**

- "A Nonrecourse Creditor Cannot Use Section 1111(b) of the Bankruptcy Code to Transform into a Recourse Creditor If Its Application Would Put the Creditor in a Better Position Than It Would Have Been Outside of Bankruptcy," *Transactions: The Tennessee Journal of Business Law*, Vol. 13, No. 1, Fall 2011.

### **Professional & Community Engagement**

- University of Tennessee College of Law Alumni Council
- State Bar of Georgia
- Atlanta Bar Association

### **Education**

- University of Tennessee (J.D., 2013)
- University of Georgia (B.S.Ed., 2008)

*Admitted to Practice*

- Georgia

*Related Services*

Real Estate & REITs