



Jennifer Pike

Counsel

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Related Services

Health Care ■ HIPAA/Health Information Privacy, Security & Breach Response ■ Privacy, Cyber & Data Strategy ■ Health Care Regulatory Counseling and Fraud & Abuse ■ Artificial Intelligence (AI) ■ Corporate Health Care Transactions ■ Private Equity ■ Technology

When clients face health information privacy and security issues, they trust Jen's ability to craft strategic and practical solutions to the most challenging problems.

Jen Pike is counsel in the Health Care Group. She serves a broad range of clients in the industry, including institutional providers, medical practices, health systems, and health care technology vendors. Her practice is focused on providing comprehensive counsel on a full range of HIPAA regulatory and compliance matters, including analysis of applicability of HIPAA requirements, creation and implementation of robust HIPAA programs designed to reduce compliance-related incidents, successful navigation of breach response and government investigations, negotiation of business associate agreements, and analysis of complex data use questions.

Jen also regularly advises clients on IT-related matters and technology transactions. Jen's experience in these areas uniquely positions her to counsel health care entities on their adoption and use of cutting-edge technologies, as well as guide clients in developing and commercializing digital health technologies.

Jen's clients also rely on her experience advising on complex health care regulatory, compliance, and enforcement matters, including Stark Law, state and federal anti-kickback statutes and beneficiary inducement prohibitions, as well as corporate practice of medicine and compliance with Medicare and Medicaid rules and regulations.

Before joining private practice, Jen was a policy analyst for the American Podiatric Medical Association. She graduated, cum laude, from the University of Maryland School of Law, and earned her bachelor of science, with honors, at the University of Maryland, College Park.

Representative Experience

- Guided clients through all aspects of health care transactions across the industry, including deal structure, due diligence, negotiation of purchase agreements, and preparation and submission of state and federal regulatory filings. Her experience also includes health care licensing and change of ownership issues.
- Guided clients through IT-related transactions, including analysis of arrangements in alignment with client business goals and risk profile, as well as negotiation of data use agreements, license agreements, SaaS agreements, service level agreements, information security agreements, end user license agreements, and terms and conditions.
- Advised health care entities on a multitude of federal and state regulatory and compliance issues, including Medicare and Medicaid conditions of participation, Medicare and Medicaid billing and reimbursement, corporate practice of medicine, licensure, and ACA Section 1557.

- Provided strategic guidance to health care providers on the integration and application of artificial intelligence technologies, and to developers of artificial intelligence technologies.
- Drafted and negotiated physician services agreements, ensuring compliance with federal and state fraud and abuse laws.

Education

- University of Maryland (J.D., 2011)
- University of Maryland (B.S., 2008)

Admitted to Practice

- District of Columbia
- Maryland