

## Jon H. Ruiss, Jr. Senior Associate

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Jon Ruiss is a senior associate with Alston & Bird's Finance Group. Jon counsels investment banks and other financial institutions on the purchase, sale, and financing of residential, commercial, multifamily mortgage, mezzanine loans, single family rental properties, and other mortgage assets. Jon's clients lean on him to provide exceptional service in negotiating a diverse array of financing arrangements including master repurchase agreements, term loan facilities, and syndicated financing.

Before joining the firm, Jon represented various institutions in connection with an array of transactions, including asset-based lending, equipment finance, and commercial factoring arrangements. Jon is also a certified public accountant and was previously an auditor at a global public accounting firm. As an auditor, his clients ranged from financial institutions to large, not-for-profit entities.

Jon serves on the board of directors of Transitional Services of New York for Long Island and Haven House/Bridges, sister not-for-profit organizations that provide permanent and temporary housing for low-income individuals and mentally disabled adults.

### *Representative Experience*

- Represented lead bank in a \$1 billion+ syndicated repurchase facility of agency and jumbo mortgage loans.
- Represented an investment bank in the restructuring of mark-to-market facilities with various REIT counterparties.
- Represented an investment bank in the warehousing of GNMA EBO loans through a novel structure. The first transaction for this facility resulted in the largest GNMA EBO pool purchased to date as of March 2021.
- Represented an investment bank in connection with various seller financing warehouse transactions for bespoke commercial real estate facilities.
- Represented foreign bank in various warehouse facilities for fix-and-flip loan collateral.

### *Education*

- St. John's University (J.D., 2012)
- Villanova University (B.S., 2006)

### *Admitted to Practice*

- New York
- New Jersey

### *Related Services*

Corporate & Finance | Finance | Structured & Warehouse Finance