



## Karen J. Wade

Counsel

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### *Related Services*

Structured & Warehouse Finance ■ Real Estate ■ Commercial Real Estate Lending ■ Sales & Acquisitions ■ Finance

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Karen Wade is counsel in Alston & Bird's Finance Group. She focuses her practice on real estate and real-estate-based finance matters. She routinely represents loan sellers in connection with commercial mortgage-backed securities (CMBS) and single-family rental (SFR) securitizations, including representations and warranties compliance, disclosure and other matters related to the aggregation of loans for securitization. She has assisted lending and servicing clients with loan workouts and foreclosures in connection with complex loan structures and has extensive experience in the representation of lenders and borrowers with real-estate-based lending, including loan documentation and negotiation, due diligence processes, loan assumptions, and loan sales and acquisitions both for single loans and loan pools. Karen represents clients in various areas relating to real estate, including acquisitions, dispositions and leasing matters.

Karen was recognized as a Texas Rising Star by *Texas Monthly* in 2009 and 2010.

### *Representative Experience*

- Represented lenders, as loan sellers, in connection with over \$1.2 billion in single-family rental (SFR) securitizations, including the first multiloan SFR transaction, as well as assisting in establishing their disclosure programs and due diligence, including compliance with 15E requirements.
- Represented institutional lenders, as loan sellers, in connection with more than 70 CMBS securitizations totaling over \$25 billion.
- Represented an insurance company, as loan seller, in connection with a \$259 million single-lender CMBS transaction.
- Represented a government-sponsored entity (GSE), in connection with the due diligence and disclosure review of over 3,000 loans in connection with a securitization.
- Represented a mezzanine lender in connection with the restructuring of a \$985 million loan, which included complex structuring of both senior and subordinate debt and multiple layers of mezzanine debt, secured by over 5,000 multifamily properties in the Northeast.
- Represented a lender in the disposition of office, industrial and retail REO properties in California, Texas, Arizona and throughout the southeastern United States.
- Represented a client, as tenant, in connection with the negotiation of a 40,000 square foot lease for its headquarters in Dallas, which was named "Best Real Estate Deals: Private green deal of the year finalist" by the *Dallas Business Journal*.

## *Professional & Community Engagement*

- Commercial Real Estate Women (CREW) Dallas
- Dallas Bar Association
- Dallas Association of Young Lawyers

## *Education*

- Boston College (J.D., M.B.A., 2004)
- Southern Methodist University (B.S., B.A., 2000)

## *Admitted to Practice*

- Texas