



Kyle S. Navarro

Partner

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Related Services

Corporate & Finance ■ Corporate & Business Transactions ■ Mergers & Acquisitions ■ Private Equity ■ Brazil ■ Industrials & Manufacturing

Kyle represents companies and private equity firms in corporate and transactional matters, priding himself on using practical business approach to get a deal done.

Kyle Navarro is a partner in the firm's Corporate & Business Transactions Group. He counsels private equity sponsors and their portfolio companies in domestic and cross-border acquisitions and dispositions, including mergers, leveraged buyouts, recapitalizations, and the purchase and sale of securities, assets, and business units.

Kyle is recognized in *The Best Lawyers in America*® "Ones to Watch" in the Mergers & Acquisitions Law and Leveraged Buyouts and Private Equity Law categories.

He received his J.D., with honors, from The University of North Carolina School of Law in 2012, and he earned his B.S. in business administration from William Jessup University in 2008. Kyle served as a summer extern for Magistrate Judge Katherine Nelson at the U.S. District Court for the Southern District of Alabama.

Representative Experience

- Represented a private equity sponsor in its acquisition of a leading tech-enabled, non-asset-based provider of managed transportation services to mid-sized shippers.
- Represented a private equity sponsor in its acquisition of one of the largest high-speed internet service providers in the northeast and southeast regions of Brazil.
- Represented a private equity sponsor in its sale of a fiber operator and developer providing broadband connectivity services.
- Represented the leading provider of enterprise subscription spend management solutions in its carve-out acquisition of the market data reporting business line from a FinTech company.
- Represented a private equity sponsor in its recapitalization of a leading global third-party logistics provider.
- Represented a private equity sponsor in its sale of an IT services provider specializing in the Microsoft Azure cloud computing platform.
- Represented a private equity sponsor in its growth investment in a Quebec-based provider of fleet management solutions to truck carriers.
- Represented the largest privately-owned telecommunications provider in Nebraska in its acquisition of an Indiana-based provider of voice, video, high-speed internet, and other communications services.

- Represented a private equity sponsor in its acquisition of a majority interest in the owner and operator of one of the largest private fiber optic networks in Oregon.
- Represented a private equity sponsor in its acquisition of the world's leading networking-based business development platform.
- Represented a private equity sponsor in its \$332.5 million acquisition of a fiber optics telecommunications provider in Florida.
- Represented a private equity sponsor in its acquisition of a majority stake in a telecommunications service provider in Tennessee and Arkansas.
- Represented a private equity sponsor in its acquisition of a leading provider of an enterprise subscription management software.
- Represented the largest privately-owned telecommunications provider in Nebraska in its acquisition of a fiber optics telecommunications provider in the mid-West.
- Represented a private equity sponsor in its acquisition of the largest privately owned telecommunications provider in Nebraska.
- Represented a leading information services company in the foodservice industry in its acquisition of an annual trade show.
- Represented a private equity sponsor in its acquisition of a controlling interest in a provider of private fiber optic WAN solutions.
- Represented a private equity sponsor in its acquisition of a leading information services company in the foodservice industry.
- Represented a private equity sponsor in its \$600 million sale of a provider of fiber and data center infrastructure solutions.
- Represented a private equity sponsor in its \$207 million sale of a digital marketing and sales generation company.
- Represented a private equity sponsor in its acquisition of a developer of digital promotions for large consumer brands and retailers.
- Represented a private equity sponsor in its sale of the leading developer, owner, and manager of endoscopic surgery centers across the United States.
- Represented a private equity sponsor in its sale of a leading provider of SaaS software to the parking industry.
- Represented a private equity sponsor in its recapitalization of a peer-to-peer network for senior executives to securely share insights on critical issues.

Education

- The University of North Carolina (J.D., 2012)
- William Jessup University (B.S., 2008)

Admitted to Practice

- Alabama (Special Member)
- Florida (Inactive)

- North Carolina