

Mark C. Kanaly

Partner

+1 404 881 7975

mark.kanaly@alston.com

Atlanta | One Atlantic Center, 1201 West Peachtree Street, Suite 4900 | Atlanta, GA 30309-3424



Mark Kanaly is co-leader of Alston & Bird's Corporate Area, which includes its Corporate & Securities, Finance, Financial Services & Products, Health Care, and Real Estate groups. Previously, Mark served as chair of the firm's Partners Committee and leader of the firm's Financial Services & Products Group. He represents corporate clients, with a focus on players in the financial services arena. Mark assists these companies with mergers and acquisitions, IPOs, public and private capital raising transactions, corporate governance, and a host of related regulatory matters.

Throughout the economic cycle, Mark has worked on some of the most innovative and recognized transactions in the country. Additionally, he regularly counsels boards of directors regarding strategic planning, regulatory entanglements, and internal corporate governance matters.

Mark is a nationally recognized speaker on various corporate topics, and his comments are regularly covered in the business press. Mark is listed as a leading attorney for Banking & Finance: Regulatory in *Chambers USA: America's Leading Lawyers for Business* and for both Banking & Finance and Corporate Law in *The Best Lawyers in America*[®], as well as being listed as Atlanta "Lawyer of the Year" for his work in Securities/Capital Markets Law for 2022.

Representative Experience

- Counsel to Duke Realty Corporation (NYSE: DRE) in its \$26 billion acquisition by Prologis (NYSE: PLD). This was the largest REIT privatization transaction of 2022.
- Counsel to Franklin Financial Network (NYSE: FSB) in its \$611 million merger with FB Financial Corporation (NYSE: FBK).
- Counsel to Duke Realty Corporation (NYSE: DRE) in its public offerings of common stock, preferred stock, and debt securities totaling more than \$10 billion.
- Counsel to Synovus Financial Corp. (NYSE: SNV) in its \$2.9 billion acquisition of FCB Financial Holdings, Inc. (NYSE: FCB), as well as public offerings of common stock, preferred stock, and debt securities totaling more than \$5 billion.
- Counsel to Invesco Mortgage Capital, Inc. (NYSE: IVR) in its public offerings of common stock, preferred stock, and debt securities totaling more than \$5 billion.
- Counsel to the Federal Home Loan Bank of Atlanta in its SEC registration and reporting.
- Counsel to each of FB Financial Corporation (NYSE: FBK), BankFirst Corporation (NASDAQ: BFC), and MetroCity Bankshares, Inc. (NASDAQ: MCBS) in their initial public offerings (IPOs), as well as underwriters' counsel in C1 Financial, Inc.'s (NYSE: BNK) IPO.
- Counsel to The First Bancshares, Inc. (NASDAQ: FBMS) in seven acquisitions of other community banks.
- Counsel to SmartFinancial, Inc. (NASDAQ: SMBK) in its acquisition of Progressive Financial Group, Inc.

Publications & Presentations

Publications

- “Six Tips for Negotiating a Successful M&A Transaction,” BankDirector.com, November 11, 2016.
- “What You Don’t Know Can Hurt You: 10 Things to Watch When You’re on a Bank Board,” BankDirector.com, August 8, 2014.

Presentations

- “Structuring Bank Mergers and Acquisitions: Overcoming Capital Requirement Hurdles and Other Regulatory Demands,” webinar, January 13, 2022.
- Bank Director’s Acquire or Be Acquired Conference 2020, Phoenix, AZ, January 26-28, 2020.

Education

- University of Oklahoma (J.D., 1996)
- University of Pennsylvania (B.S.E., 1993)

Admitted to Practice

- Georgia

Related Services

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