



Mark H. Rayder

Senior Policy Advisor

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Related Services

Health Care ■ Corporate & Finance ■ Legislative & Public Policy ■ Health Care Legislative & Public Policy ■ FDA/Food, Drug & Device ■ Tax Policy & Regulation

After serving as a trusted adviser to three members of Congress and managing two successful congressional campaigns, Mark provides policy and political acumen on health care, appropriations, and other matters. Clients rely on Mark to help craft and execute their government affairs strategies.

Mark Rayder is a senior policy advisor in Alston & Bird's Washington, D.C., office. He provides policy and political expertise on a variety of health care issues and assists clients in developing and implementing their legislative and regulatory strategy.

Before joining the firm, Mark served in the public, political, corporate, and non-profit sectors. Most recently, he was vice president of public policy for the American College of Gastroenterology and was the senior manager of government affairs at a Fortune 50 Internet and telecommunications corporation.

Named a "Top Lobbyist" by *The Hill* newspaper every year since 2010, Mark served as an advisor to three members of Congress, including as associate staff to the House Commerce, Justice, State, and Judiciary Appropriations Subcommittee. He also managed two successful congressional campaigns.

His policy expertise includes payment and regulatory policy pertaining to physician services, acute and post-acute care providers, biopharmaceuticals, medical devices, clinical laboratory services, public health, social determinants of health, specialty health plans, allied health, veteran's health programs, and appropriations.

Mark received a B.A. in history from The Catholic University of America in Washington, D.C.

Representative Experience

- Legislative, regulatory, and strategic advisor to an inner city safety net (DSH) health system, including helping secure the maximum amount of Provider Relief Funds.
- Legislative and strategic advisor to a national medical device trade association, including exempting products from health care specific taxes.
- Advised on legislative and strategic matters for a leading national inpatient rehabilitation provider, including enactment of a legislative provision to roll back restrictive Medicare regulations.
- Advisor to multiple national physician organizations on Medicare reimbursement and coverage issues, as well as cancer screening and graduate medical education (GME) policies.
- Legislative and strategic advisor to a biopharmaceutical company focused on developing therapies for rare diseases.

Education

- The Catholic University of America (B.A., 1991)