ALSTON & BIRD

Megan Lau

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Related Services

Financial Services ▪ Investment Funds ▪ Corporate & Finance

Megan Lau is counsel in the Investment Funds Group in London. She focuses her practice on investment funds, secondary transactions, co-investments, fund formations, and LP representation. Her clients include private equity and venture capital fund managers, institutional investors and advisors, family offices, and private wealth advisors.

Representative Experience

- Advised a global private markets firm, on their co-investment alongside a private equity investment firm, in a UK AIM listed company, in a public to private transaction.
- Advised a sovereign financial institution on its investment into a GP-led continuation fund managed by a VC manager focused on technology. The continuation fund had purchased interests in a portfolio of five French growth companies in the lower end of the market.
- Advised a private equity secondaries investment firm, on a GP-led transaction (the purchase of 29 fund interests through a separately managed account). The purchase involved deferred consideration which was guaranteed and secured by a pledge over the limited partnership interest in the SMA.
- Advised a French private equity secondaries investment firm on various buy side portfolio secondaries transactions.
- Advised a leading private markets investor in respect of their private debt investments (including co-investments and LP and GP-led secondaries).
- Advised a global private markets firm, on their co-investment alongside a multi-strategy private investment firm, in a German commercial real estate lender, in a public to private transaction.
- Advised on the establishment of a Luxembourg venture capital fund of funds.
- Advised a global private assets manager on its $150 million portfolio sale of LP interests.
- Advised the asset management division of a Nordic financial services group on the disposal of a large portfolio of private equity fund interests.
- Advised a European co-investment fund on its investment into an aircraft leasing business, alongside a UK buyout firm.
- Advised a leading secondaries fund on more than 25 buy side transactions, including single fund interest and large portfolio transactions, late-stage primaries, leveraged acquisitions, and stapled secondaries.
- Advised family offices and funds of funds on various fund investments.
- Advised on the winding-up and liquidation of various private equity and venture capital funds of funds.

- Advised a global alternative assets manager on its co-investment into the take-private of an American regional chain of fast-food restaurants alongside a U.S. consumer focused investment firm and a U.S. mid-market private equity firm.
- Advised on the disposal by a supranational financial institution of a portfolio of private equity fund interests to a multinational German investment bank and financial services company's dedicated secondaries fund.
- Advised a Swiss family office on the disposal of a €200 million portfolio of private equity fund interests to a global secondaries fund.
- Advised a global funds of funds manager on the disposal of 65 fund interests across five selling vehicles to a leading European secondaries fund.
- Advised a Swiss investment management firm on the structuring and transactional elements of its complex acquisition of a portfolio of private fund interests from a European bank.

Publications & Presentations

Publications

- "Co-Investment: Eight-Point Health Check for Investors," *Private Equity News,* February 23, 2016.

Education

- University of Law (L.P.C., 2010)
- University of Exeter (LL.B., 2009)

Admitted to Practice

- Solicitor of the Senior Courts of England and Wales