ALSTON & BIRD

Megan Lau

Counsel

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Related Services

Financial Services ▪ Investment Funds ▪ Corporate & Finance

Investment clients appreciate Megan's leadership, diligence, and accuracy for their secondaries deals, primary investments, and other fund needs.

Megan Lau is counsel in the Investment Funds Group in London. She focuses her practice on investment funds, secondary transactions, co-investments, fund formations, and LP representation. Her clients include private equity and venture capital fund managers, institutional investors and advisors, family offices, and private wealth advisors.

Representative Experience

- Advised a global private markets firm, on their co-investment alongside a private equity investment firm, in a UK AIM listed company, in a public to private transaction.
- Advised a sovereign financial institution on its investment into a GP-led continuation fund managed by a VC manager focused on technology. The continuation fund had purchased interests in a portfolio of five French growth companies in the lower end of the market.
- Advised a private equity secondaries investment firm, on a GP-led transaction (the purchase of 29 fund interests through a separately managed account). The purchase involved deferred consideration which was guaranteed and secured by a pledge over the limited partnership interest in the SMA.
- Advised a French private equity secondaries investment firm on various buy side portfolio secondaries transactions.
- Advised a leading private markets investor in respect of their private debt investments (including co-investments and LP and GP-led secondaries).
- Advised a global private markets firm, on their co-investment alongside a multi-strategy private investment firm, in a German commercial real estate lender, in a public to private transaction.
- Advised on the establishment of a Luxembourg venture capital fund of funds.
- Advised a global private assets manager on its $150 million portfolio sale of LP interests.
- Advised the asset management division of a Nordic financial services group on the disposal of a large portfolio of private equity fund interests.
- Advised a European co-investment fund on its investment into an aircraft leasing business, alongside a UK buyout firm.
- Advised a leading secondaries fund on more than 25 buy side transactions, including single fund interest and large portfolio transactions, late-stage primaries, leveraged acquisitions, and stapled secondaries.
- Advised family offices and funds of funds on various fund investments.

- Advised on the winding-up and liquidation of various private equity and venture capital funds of funds.
- Advised a global alternative assets manager on its co-investment into the take-private of an American regional chain of fast-food restaurants alongside a U.S. consumer focused investment firm and a U.S. mid-market private equity firm.
- Advised on the disposal by a supranational financial institution of a portfolio of private equity fund interests to a multinational German investment bank and financial services company's dedicated secondaries fund.
- Advised a Swiss family office on the disposal of a €200 million portfolio of private equity fund interests to a global secondaries fund.
- Advised a global funds of funds manager on the disposal of 65 fund interests across five selling vehicles to a leading European secondaries fund.
- Advised a Swiss investment management firm on the structuring and transactional elements of its complex acquisition of a portfolio of private fund interests from a European bank.

Publications & Presentations

Publications

- "Co-Investment: Eight-Point Health Check for Investors," *Private Equity News,* February 23, 2016.

Education

- University of Law (L.P.C., 2010)
- University of Exeter (LL.B., 2009)

Admitted to Practice

- Solicitor of the Senior Courts of England and Wales