

## Nicholas J. Dancey

Counsel

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Nick Dancey is a counsel in the Real Estate Finance & Investment Group. He focuses his practice on real estate transactions advising pension funds, sovereign wealth funds, and life insurance companies. His experience includes transactional matters relating to loan origination from term sheet to closing, as well as designing and implementing real estate investment platforms.

Before joining Alston & Bird, Nick served as chief legal officer of an SEC-registered investment adviser with over \$12 billion of assets under management and was responsible for the closing and asset management of real estate transactions in the U.S., Ireland, UK, and Australia.

Nick earned his J.D. from Florida State University and his LL.M. in taxation from Northwestern University.

### ***Representative Experience***

- Counsel to a life insurance company on a \$500 million single client account to originate commercial mortgages in major U.S. markets across a variety of asset classes (multifamily, office, industrial, and retail).
- Counsel to a pension fund on a mezzanine loan program exceeding \$350 million.
- Designed and implemented a real estate investment platform exceeding \$1 billion from an Australian superannuation fund for real estate investments into Europe.
- Designed and implemented inbound structures for Canadian investors of U.S. real estate funds.

### ***Professional & Community Engagement***

- The Florida Bar
- Illinois State Bar Association

### ***Education***

- Northwestern University (LL.M., 2010)
- Florida State University (J.D., 2009)
- St. Michael's College (B.S., 2006)

### ***Admitted to Practice***

- Florida
- Illinois
- Georgia

### ***Related Services***

Real Estate & REITs | REITs & Funds | Investment Management, Trading & Markets | Sales & Acquisitions