

## Nick Gibson

### Staff Attorney

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Nick Gibson is a staff attorney with Alston & Bird concentrating on corporate transactions with the Technology & Privacy Group.

Nick has broad experience in general corporate and transactional practice, mergers and acquisitions, IT transactions, licensing, and related commercial law areas. Among other engagements, he has represented a Fortune 50 package and logistics services provider in IT procurement transactions and customer-facing agreements, as well as the owner of multiple brands of quick-service restaurants in their IT and other commercial transactional work. Nick has provided transactional assistance, especially in the procurement area, to one of the largest electronic health records solution providers and similar transactional support for the largest manufacturer of packaging products. Nick has also provided transactional assistance, including licensing transactions, for a domestic subsidiary of one of the largest multinational companies based in Europe.

#### *Representative Experience*

- Drafted and negotiated numerous agreements related to IT transactions, including software development, SaaS, EULA, OEM, VAR, manufacturing, hardware purchase, consulting, hosted services, and technology licensing.
- Counseled startup, early-stage, and emerging growth companies in high-technology fields as well as more traditional manufacturing, electronics, and service company fields, focusing on mergers and acquisitions, consolidations, corporate financing, and strategic alliances.
- Represented both buyers and sellers in numerous merger and acquisition matters, including drafting stock, asset, or merger documents and collateral documents, including management, employment, confidentiality, and other related agreements.

#### *Professional & Community Engagement*

- State Bar of Georgia

#### *Education*

- Emory University (J.D., 1984)
- Georgia State University (M.A., 1976)
- Duke University (B.A., 1970)

#### *Admitted to Practice*

- Georgia

#### *Related Services*

Technology