



Sally Nicholas

Associate

+1 404 881 7438 | sally.nicholas@alston.com

Atlanta | One Atlantic Center, 1201 West Peachtree Street, Suite 4900 | Atlanta, GA 30309

Related Services

Investment Funds ■ Financial Services ■ REITs ■ Corporate & Finance ■ Real Estate Private Funds

Sally Nicholas is an associate in Alston & Bird's Investment Funds Group and a member of the firm's REITs Team. She represents REITs and other alternative investment products in matters related to their formation, public securities offerings, ongoing regulatory compliance, and corporate governance.

Before law school, Sally was a senior risk analyst at a major U.S. bank.

Representative Experience

- Counsel to Brookfield Real Estate Income Trust in its \$7.5 billion follow-on public offering.
- Counsel to FS Credit Real Estate Income Trust, a commercial mortgage REIT, in its \$2.75 billion second follow-on offering.
- Counsel to Invesco Real Estate Income Trust in its \$3 billion initial public offering.
- Counsel to JLL Income Property Trust in its \$3 billion third follow-on offering.
- Advising institutional privately managed real estate funds with asset acquisition, financing, and disposition.
- Counsel to several non-listed business development companies with respect to blue sky registrations in their initial public offerings.
- Counsel to a sponsor in the negotiation of programmatic joint ventures for the development of build-to-rent communities of single-family homes.
- Advising various real estate fund sponsors regarding fund formation and ongoing compliance, including negotiating and drafting investment management agreements, marketing materials, private placement memoranda, limited partnership agreements, subscription documentation, and side letters related to various real estate investment vehicles.

Education

- Georgia State University (J.D., 2021)
- University of Georgia (B.B.A., 2016)

Admitted to Practice

- Georgia