



## Steven L. Pottle

Senior Counsel

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### *Related Services*

Corporate & Finance ■ Corporate & Business Transactions ■ Mergers & Acquisitions ■ Capital Markets & Securities ■ Corporate Governance ■ Private Equity ■ Life Sciences ■ Health Care ■ Corporate Health Care Transactions

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*Steve's clients value his leadership for their complex corporate and business transactions. His innovative and practical strategies for structuring, shepherding and executing transactions for domestic and international organizations have added value to many billions of dollars of transactions. His creativity and experience give his clients peace of mind.*

Steve Pottle represents clients in a wide range of complex corporate and securities matters, including mergers and acquisitions, corporate governance, public and private securities offerings, joint ventures, restructurings, spinoffs, and formation transactions. He represents a variety of business organizations (public, private, not-for-profit, domestic, and foreign), their boards and financial sponsors and advisors in numerous industries. He has counseled multibillion-dollar international companies, as well as Fortune 100 corporations.

Steve's leadership positions with the firm have included chair of the Health Care Group, co-chair of the Technology Group, chair of the Life Sciences Task Force, and founding member of the Corporate Health Care practice area.

He is listed in *Chambers USA: America's Leading Lawyers for Business*, *The Best Lawyers in America*®, "Top Legal Deal Makers" in *Atlanta Business Chronicle*, *Super Lawyers* magazine, *Who's Who Legal*, and the *Guide to Leading Healthcare Lawyers—U.S.* Steve is a member of the American Health Lawyers Association.

While at Vanderbilt University School of Law, Steve was a member of the Vanderbilt Law Review. Before law school, he completed the CPA exam and was a professional accountant with Ernst & Whinney (now Ernst & Young). While at the University of Washington, he also attended foreign study programs in Tokyo and London.

### *Representative Experience*

- Counsel to Navient Health Inc. in its \$1+ billion member substitution with Atrium Health Inc.
- Counsel to Avanos Medical (formerly Halyard Health Inc.) in its \$710 million sale of its surgical and infection prevention business to Owens & Minor (OMI), and in its \$174 million purchase of private-equity backed CORPAK Medsystems Inc.
- Counsel to Memorial Health University Medical Center in its \$700+ million sale transaction with Hospital Corporation of America (HCA).
- Counsel to First Cash Financial Services Inc. (FC) in its \$2.7 billion merger of equals with Cash America International Inc. (CAI) and listing on the NYSE.
- Counsel to The Schumacher Group, a leading provider of outsourced emergency and hospital medicine clinical staffing and other health care advisory services, in a recapitalization with Onex Corporation (TSX:OCX).

- Counsel to Avanos Medical (formerly Halyard Health Inc.) in its \$1.7 billion tax-free spinoff from Kimberly-Clark Corporation.
- Counsel to Harden Healthcare Holdings Inc., a portfolio company of Capstar Partners and KKR, in a tax-free merger with Gentiva Health Services Inc. (GTIV) valued at \$410 million and related spinoff of Harden's long-term care business to its shareholders.
- Counsel to Ambulatory Services of America Inc., a portfolio company of Lindsay Goldberg and MedCare Investment Funds, in the sale of its dialysis business to U.S. Renal Care Inc., a portfolio company of Leonard Green & Partners, and related sale of ASA's radiation oncology business to Vantage Oncology LLC, a portfolio company of Oak Hill Capital Partners.
- Counsel to TechHealth Inc., a leading provider of workers' compensation and occupational health, in its sale to One Call Care Management Inc., a portfolio company of Odyssey Investment Partners.
- Counsel to PSS World Medical (PSSI) in its \$2.1 billion sale to McKesson Corporation (MCK).
- Counsel to High Point Regional Health System in a merger with University of North Carolina Health Care System.
- Counsel to Emory Healthcare in a complex strategic partnership with Saint Joseph's Health System.
- Counsel to a private equity sponsor in the purchase of a Florida-based pediatric company that provides alternative-site services to children with complex, long-term medical challenges and a New Jersey-based company that provides day health services for the elderly and disabled.
- Counsel to United Health (UNH) in the acquisition of a primary care independent practice association in California and several follow-on acquisitions.
- Counsel to Allion Healthcare (ALLI), a specialty pharmacy distribution company in New York, in a \$300 million going-private transaction with a private equity sponsor.
- Counsel to the Scapa Group (LON: SCPA), a global industrial materials firm based in the United Kingdom, in the acquisition of Webtec Converting Inc., a Knoxville-based, privately held medical tape and related product manufacturer.
- Counsel to several Nashville-based diversified ancillary health care provider companies in numerous formation, financing, acquisition, and restructuring transactions.
- Counsel to Accredo Health (ACDO), specialty pharmacy company, in initial and follow-on public offerings, numerous acquisitions throughout the U.S., governance matters, and eventual sale for \$2.5 billion.
- Company counsel in initial and follow-on public offerings of LHC Group (LHCG), a home health care company based in Louisiana.
- Counsel to Renal Care Group (RCI), a Nashville-based dialysis chain, in a unique roll-up formation, initial and follow-on offerings, numerous acquisitions throughout the U.S., governance matters, and eventual sale for \$4 billion.
- Underwriter counsel in initial and follow-on public offerings of Allion Healthcare (ALLI), a specialty pharmacy company in New York.
- Counsel to Emory Healthcare in a hospital joint venture with Hospital Corporation of America (HCA).

## **Education**

- Vanderbilt University (J.D., 1987)
- University of Washington (B.A., 1983)

## *Admitted to Practice*

- Georgia