

Tania N. Khan

Counsel

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Drawing on her experience as legal advisor on senior leadership teams within private equity and venture capital health care portfolio companies, Tania offers practical legal guidance and thoughtful, actionable solutions to health care regulatory challenges to a wide range of strategic initiatives and business objectives.

Tania Khan is counsel in Alston & Bird's health care regulatory group. She focuses her practice on provider-side regulatory issues, including health care fraud and abuse, Medicare coverage and payment rules, corporate practice of medicine, fee-splitting laws, scope of practice, regulatory licensure in connection with change of ownership, and HIPAA.

Tania advises clients ranging from health IT companies to private equity platforms to providers in diverse specialties including ophthalmology and optometry, cardiology, pain management, women's health, mental health, primary care, pharmacy, gastroenterology, physical therapy, anesthesia, home health, large integrated health systems, and more. She advises on complex regulatory and transactional matters involving physician office laboratories, in-office dispensing, ambulatory surgery centers, DMEPOS, telehealth, remote patient monitoring, physician arrangements, clinical research, and value-based care arrangements.

Having served inside corporate legal departments, Tania has unique insight into the business, clinical, and operational aspects of health care, and she enjoys navigating complex regulatory issues to help clients achieve strategic objectives. Her unique combination of first-hand, client-side experience and broad-based legal experience spanning health care, global finance and technology transactions, litigation, and corporate governance informs her holistic approach to her law practice.

Tania previously served in senior legal roles in private equity-owned and venture-backed provider organizations, following several years of private practice at a large, New York-based law firm and in-house at a blue-chip technology company.

Representative Experience

- Performing health care regulatory diligence on acquisition targets and advising on regulatory structural issues and remedial measures in mergers and acquisitions (both buy-side and sell-side), joint ventures, and other investments in the health care provider and the health information technology market.
- Advising health care providers and health IT companies on telemedicine and other digital health initiatives, remote patient monitoring and remote therapeutic monitoring, information blocking and interoperability requirements, and health information privacy and security.
- Counseling health systems, provider groups, private equity sponsors in physician practice management, and other management services organizations, on health care fraud and abuse such as the Stark Law, Anti-Kickback Statute and False Claims Act, physician arrangements, clinical research, HIPAA/HITECH, and corporate practice of medicine, including review and assessment of compliance programs and HIPAA policies and procedures.

- Advising health care providers on structuring value-based care arrangements, including those involving the Medicare Shared Savings Program, REACH, other accountable care organizations, and managed care organizations, and including providing regulatory guidance and drafting and negotiating related agreements.

Professional & Community Engagement

- American Health Lawyers Association
- South Asian Bar Association – DC

Education

- Columbia University (J.D., 2007)
- The George Washington University (B.B.A., 2002)

Languages

- Urdu

Admitted to Practice

- District of Columbia

Related Services

Health Care | Health Care Regulatory Counseling and Fraud & Abuse | Fraud & Abuse | Hospital Systems | Reimbursement | Corporate Compliance Programs | HIPAA/Health Information Privacy, Security & Breach Response | Health Care Joint Ventures & Strategic Alliances | Health Care Litigation | Corporate Health Care Transactions