



Trent R. McKenzie

Senior Associate

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Related Services

Corporate & Business Transactions ▪ Mergers & Acquisitions ▪ Private Equity

Having worked across corporate, tax, and intellectual property practice areas as well as in-house at a global private equity firm, Trent brings a valuable perspective to the dealmaking process. Investors appreciate Trent's team player attitude and efficiency in M&A transactions.

Trent McKenzie focuses his practice on mergers and acquisitions, strategic investments, and general corporate matters for private equity firms and their portfolio companies. He represents the full range of private equity investors, from mega funds to middle market shops and family offices.

Trent is a skilled communicator committed to delivering exceptional client service. His organized and proactive approach leaves no stone unturned during diligence, and his ability to grasp what is truly material to the business drives effective negotiations. He developed a deep understanding of how investors operate while on secondment with one of the world's largest private equity firms.

Before joining Alston & Bird, Trent was a tax associate in a top Silicon Valley law firm, where he counseled companies on mergers and acquisitions, initial public offerings, financings, and restructurings. He also worked as a patent agent for four-and-a-half years before law school, building significant expertise in the development, protection, and enforcement of intellectual property.

Trent earned his law degree with honors from The University of Texas School of Law and his electrical engineering degree from North Carolina State University.

Representative Experience

- Represented The Carlyle Group and its portfolio company Veritas in the cross-border carveout of its data protection business and combination with Cohesity, a leader in AI-powered data security and management.
- Represented Homecoming Capital in its \$50 million strategic investment in Clean Energy Terminals, a pioneer of U.S. offshore wind port infrastructure development.
- Represented Proprietary Capital in its acquisition of American Financial Resources, a full-service mortgage banking company.
- Represented Pamlico Capital in its sale of portfolio company Silverline, a digital transformation consultancy and Salesforce partner, to Mphasis, a public Indian company.
- Represented Crestline Investors in its investment in Upperline Health, a leading health care provider network dedicated to value-based specialty care.

- Represented Homecoming Capital in its Series A investment in a joint venture with CBRE Investment Management and Forum Mobility for providing zero emissions charging and vehicle solutions to drayage truck fleets and drivers.
- Represented a private equity firm and its portfolio company in the acquisition of a leading utility meter and field services provider.
- Represented HireVue, a portfolio company of The Carlyle Group and leader in video interviewing, assessments, and text-enabled recruiting solutions, in its acquisitions of Modern Hire.
- Represented Ridgemont Equity Partners' portfolio company SEKO Logistics in its acquisition of Pixior, a leading third party logistics and fulfillment services provider.
- Represented Pamlico Capital and its portfolio company, Veson Nautical, a leading commercial maritime software and services provider, in a growth investment from Francisco Partners.
- Represented Pamlico Capital's portfolio company Veson Nautical in its acquisition of Q88, a SaaS business specializing in the marine shipping industry.
- Represented TrueCar, a leading automotive digital marketplace, in its acquisition of Digital Motors, an automotive retail and financial technology platform company.
- Represented Pamlico Capital's portfolio company Veterinary Practice Partners, a leading veterinary practice management group, in a strategic growth investment from Audax Private Equity.
- Represented Pamlico Capital in its strategic growth investment in AVANT, a leading distributor of next generation technologies with a proprietary IT decision-making platform.

Education

- University of Texas (J.D., 2020)
- North Carolina State University (B.S.E.E., 2012)

Admitted to Practice

- California
- North Carolina
- U.S. Patent and Trademark Office